

You can count on us
to save you money.



Robinson Services want to help schools and colleges reduce their cleaning costs!

Our business is fundamentally aware of the fiscal challenges faced within the education department. At Robinson Services we are committed to reduce your spend on cleaning and to deliver a clean and high quality environment.

ROBINSON services
IT'S OUR BUSINESS TO SUPPORT YOURS



When it comes to helping reduce your cleaning costs – you can depend on Robinson Services to deliver a cost effective solution. Schools, Colleges and Universities throughout Northern Ireland have benefited from our education solutions and have reduced costs significantly. This has enabled them to reinvest any savings back into front line education.



Services provided: Daily Cleaning, Laundry and Hygiene Services
Sector: Education/University
Contract Term: 3 years effective 9 July 16
Contract Value: £600,000 per annum

The Robinson Services solution in providing a cost effective service to some of the most interesting and iconic buildings in Northern Ireland, involved an internal inspection of each of the 50 buildings and over 100,000 square metres of floor space included in the tender process. Our team of experienced managers drilled into the detail on floor type, building usage, location and footfall. This information gleaned from many site visits enabled Robinson Services to identify the most efficient of productivity rates to meet the required high standard expected from Queens University Belfast. This coupled with an experienced management team that are well versed and familiar with the most challenging issues being faced within the education sector, ensured we achieved 100% in the tender evaluation process.

Key features include:
Cost Reduction: 18%
Service & Standard: Improved standards – KPI score representative
Opportunities: Ability to grow and develop onsite portfolio and other university opportunities.



Services provided: Daily Cleaning and Washroom Services
Sector: Education
Contract Term: 3 years effective 1 August 2017
Contract Value: £140,000 per annum

Process Methodology

The procurement process involved the provision of room measurements, floor types, room usage and availability. Robinson Services took the information provided and applied this to our productivity analysis programme. This report provided the business with clear timings and the most productive equipment required to ensure each room is cleaned to the required standard for such a high profile college. Whilst there was a significant investment in the most innovative and productive equipment, costs were offset by the large reduction in labour. The report also enabled our teams of trained British Institute of Cleaning Science trainers to programme the necessary training for both cleaning tasks and equipment. This diligent and very precise evaluation of information has resulted in a saving of £135,000 per annum for Belfast Metropolitan College.

Key features include:
Cost Reduction: 47%
Service & Standard: Improved standards – audit score representative
Opportunities: Invite to submit proposal for additional school services



Assumption Grammar

Services provided: Daily Cleaning, Window Cleaning and Hygiene Services
Sector: Education
Contract Term: 1 November 2015 to date.
Contract Value: £60,000 per annum

Process Methodology

Our solution involved an intense productivity analysis in all areas within the school. We measured and categorised every room within the school, applying a productivity assessment to each of the various room types. We used this information to assess the number of hours required to clean each room, and determine the specific cleaning equipment and materials needed. This collective information ensured we had the most effective solution to deliver the required standard for such a high profile school. Key to ensuring the standards were delivered and maintained was a well programmed and thorough training schedule for each employee. This training was delivered to The British Institute of Cleaning Standard and involved intense training sessions on both equipment and materials.

Key features include:
Cost Reduction: 15%
Service & Standard: Improved standards – audit score representative
Opportunities: Invited to submit proposal for additional school services

Put us to the test and let us examine your cleaning and ancillary support services to show how we can help.
To arrange a site survey please contact Leon on leong@robinson-services.com or alternatively call 028 9447 7895.

Cleaning Division

Education Sector
Manufacturing Sector
Blue Collar Sector
Retail Sector
Leisure Sector
Hospitality Sector

Laundry Division

Linen Hire
Laundry
Dust Mat Rental
Workwear Rental
Cabinet Towel Rental

Hygiene Division

Dust Mat Rental
Feminine Hygiene Services
Medical + Nappy Disposal Service
Clinical Waste Disposal Service
Air Freshener Systems
Consumables

Security Division

Security & Manned Guarding
Key Holding Alarm Monitoring &
Response
Car Park Management
Front of House Services
Vacant Property Inspection Services



HEAD OFFICE:
SARAH JANE ROBINSON HOUSE,
RATHENRAW INDUSTRIAL ESTATE
GREYSTONE ROAD, ANTRIM BT41 2SJ
TEL: +44 (0)28 9442 9717
FAX: +44 (0)28 9446 3336

WWW.ROBINSON-SERVICES.COM
E: INFO@ROBINSON-SERVICES.COM

ROBINSON services
IT'S OUR BUSINESS TO SUPPORT YOURS